

THE PROGRAM CONTINUUM

- » Database of all ECO Churches
- » Database of all Agents
- » Communication
- » Coverage First Applications

ALL ARE WELCOME

- » Portfolio of Insurance Solutions
- » Price/Coverage Considerations

QUOTE AND BIND

- » Emphasize Data Management (exposure, experience)
- » Build Loyalty to ECO Program
- » Sustain Ongoing Value-Added Resources

RETAIN

Want to ask peers and partners about this program?

Brenda Smith
Colorado Springs Presbyterian Church
719.884.6106

John A. Terech, Jr.
Palm City Presbyterian Church
772.286.9958

Steve Sawyer
Woodruff-Sawyer and Co.
415.391.2141

Richard Alexander
Strong Tower Insurance, Inc.
561.512.5732

Portfolio of Insurance Solutions

- Property
- Liability
- D&O
- Workers Compensation
- Auto
- Pastoral Professional
- Sexual Abuse & Molestation
- Crime
- Fiduciary
- School & Social Service Exposure

Tell your insurance agent about
**Your Property/Casualty Insurance
and Ministry Protection Program**

A NATIONAL INSURANCE PROGRAM FOR THE 21ST CENTURY

Competitive Program

Get Competing Quotes from Portfolio of Carriers

Stability

Support ECO Program
Control Data
Grow Critical Mass

A Secure Future

Proactive Risk Management
Leverage Buying Power
Alternative Risk Financing



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Gallagher is a leading service provider for faith-based organizations.



and



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2013 FELLOWSHIP & ECO CHURCHES AND AGENTS

We are pleased to have a Property/Casualty Insurance and Ministry Protection program specially designed to help you build flourishing churches that make disciples of Jesus Christ.

The solution we presented to your national selection committee was innovative, something different, much more fluid:

- We want to work with your current agent (not displace him or her).
- We believe no one insurance coverage package works for all churches (so we have a portfolio of possibilities).
- And most importantly, the greatest value such a program could bring is in networking you all together on this journey with relevant resources and committed partners (so we host webinars and find ways to connect you all).

You can't underestimate the power of collaboration and we are making that the overriding goal of this program—we are all coworkers in God's service and need to reach out to each other.

We encourage you to let your agent know about the **Fellowship and ECO National Program for Insurance & Risk Management** and let us demonstrate why this experience will empower your agent, your congregation and your relationship in covenant with each other.

Peter A. Persuitti

ALLIANCE PARTNERS FOR OUR NATIONAL PROGRAM



2013 NETWORKING WEBINARS

Quarterly at Noon Eastern

Tuesday, February 12

Wednesday, May 22

Thursday, August 8

Topics of Interest—let us know, see agenda below.

Webinar Instructions

Go to ajg.acrobat.com/eco, system will call you at a direct number.

If you don't have a direct dial, then call in manually at 800.910.2586 | Code—567548#.

Format 30 minutes/recorded and posted on-site www.ajg.com/eco. Also link to live webinar from here.

AGENDA

- Opening Prayer
- Brief Program Reporting from RPS/Gallagher Leadership
- Lifting up Expertise—Relevant, Fresh from our Alliance Partners
- Single out an ECO/FOP Church/Agent to share (challenges, opportunities, experiences in risk management)
- Specific Topic “dive”—mini training
- Q&A
- Closing Comments from Program